

### **AGRI-BUSINESS**

#### **OVERVIEW**

The Agri-business industry cluster distinguishes three basic activities: agricultural production, agricultural support activities, and value-added agriculture.

Agricultural production activities perform the complete farm or ranch operation, such as farm owner-operators. Agricultural support activities include establishments that perform activities associated with farm operation (soil preparation, planting, harvesting). Value-added agriculture is primarily engaged in the transformation of agricultural products to a higher value for the end consumer (processing carrots into 'baby' carrots).

## JOB SUPPLY

individuals in the industry

114,652

## COMPENSATION

average salary

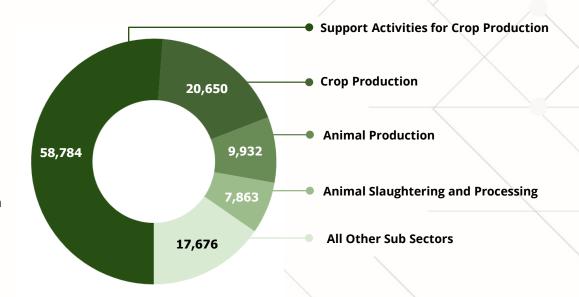
\$46,785

#### SUB-SECTORS | Employment by sub-sector

# WHAT CAN I DO IN AGRI-BUSINESS?

The Agri-business industry cluster is made up of 67 unique subsectors, 4 of which are shown in the following chart.

In our region, more than half of all of the people employed within this cluster work specifically in the *Support Activities* for *Crop Production* subsector.



#### REGIONAL BUSINESSES | businesses operating in the region

# WHERE CAN I WORK?

Our three-County region is home to over 3,000 Agri-business establishments. The following listing is a sample of some of those businesses.

#### **BUSINESS**

Mountain View Ag Services Inc.

Munger Bros., LLC

L.E. Cooke Co.

Foster Farms, LLC

Sun Pacific Farming Cooperative, Inc.

#### LOCATION

Dinuba

Delano

Visalia

Porterville

Exeter

This report uses 2019 state data from the following sources: Employment Development Department, Labor Market Division; Dun & Bradistreet® business database

#### **OCCUPATIONS**

## WHAT JOBS ARE AVAILABLE IN AGRI-BUSINESS?

|  | Aditi boshtess.  |                              |                              |                               |             |
|--|--|------------------------------|------------------------------|-------------------------------|-------------|
|  | Occupation   | Employed in<br>This Industry | Average<br>Annual Openings** | Employed in<br>All Industries | Median Wage |
|  | High School Diploma or Less                                      |                              |                              |                               |             |
|  | Farmworkers and Laborers, Crop,<br>Nursery, and Greenhouse       | 57,958                       | 9,757                        | 60,367                        | \$12.76     |
|  | Laborers and Freight, Stock, and Material<br>Movers, Hand        | 1,949                        | 1,863                        | 11,517                        | \$14.19     |
|  | Packers and Packagers, Hand                                      | 2,405                        | 737                          | 5,015                         | \$13.21     |
|  | Farmworkers, Farm, Ranch, and<br>Aquacultural Animals            | 4,163                        | 640                          | 4,216                         | \$13.36     |
|  | Industrial Truck and Tractor Operators                           | 1,419                        | 552                          | 4,335                         | \$16.57     |
|  | Farmers, Ranchers, and Other<br>Agricultural Managers            | 5,574                        | 531                          | 5,583                         | \$31.79     |
|  | Agricultural Equipment Operators                                 | 2,789                        | 479                          | 2,876                         | \$14.02     |
|  | Packaging and Filling Machine Operators and Tenders              | 3,114                        | 434                          | 3,762                         | \$14.43     |
|  | First-Line Supervisors of Farming, Fishing, and Forestry Workers | 2,431                        | 386                          | 2,621                         | \$17.93     |
|  | Agricultural Workers, All Other                                  | 2,276                        | 368                          | 2,357                         | \$13.77     |
|  | Food Batchmakers   | 1,997                        | 301                          | 2,088                         | \$14.42     |
|  | Graders and Sorters, Agricultural<br>Products                    | 1,940                        | 285                          | 1,997                         | \$12.72     |
|  | Slaughterers and Meat Packers                                    | 1,765                        | 234                          | 1,807                         | \$14.48     |
|  | Meat, Poultry, and Fish Cutters and<br>Trimmers                  | 921                          | 132                          | 972                           | \$13.08     |
|  | Some College or Training   |                              |                              |                               |             |
|  | Heavy and Tractor-Trailer Truck Drivers                          | 1,119                        | 1,129                        | 7,987                         | \$19.48     |
|  |  |                              |                              |                               |             |

agribusiness \\\\\\\\\\

① Jobs projected to grow by 15% or more over 10 years, across all industries \*\* 10 year average of new jobs and replacement jobs (turnover)