

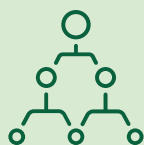


BUSINESS AND FINANCE

Tulare | Kings | Fresno Counties

OCCUPATIONS | 2023

JOB SUPPLY



JOB SUPPLY

86,707

Individuals Employed



COMPENSATION

\$68,680

Median Salary

OVERVIEW

Careers in the Business and Finance sector fall into six pathways: Computer Applications; Taxes; Investments; Asset Management; International Business; and Business Management.

In 2023, there were a total of 86,707 jobs in the Fresno, Tulare, and Kings County region, and 5.0 percent of those jobs were in the Agencies, Brokerages, and Other Insurance Related Activities industry.

The graduate pipeline below shows the programs and schools in our region that produced the most graduates in 2021. The occupation table shown on the next page shows the availability and potential earnings for jobs in our region.

TOP INDUSTRIES

Industries employing the above occupations

Agencies, Brokerages, and Other Insurance Related Activities 5.0%

Local Government, Excluding Education and Hospitals 4.7%

Education and Hospitals (Local Government) 4.6%

Federal Government, Civilian 4.6%

Accounting, Tax Preparation, Bookkeeping, and Payroll Services 3.0%

GRADUATE PIPELINE

Institutions producing graduates

Top Programs

Completions (2021)

Liberal Arts and Sciences 4,245

Business Administration and Management 1,993

Psychology, General 1,130

Biology/Biological Science 790

Registered Nursing 575

Top Schools

Completions (2021)

CSU Fresno 4,563

Fresno City College 2,365

Clovis Community College 1,881

Reedley College 1,763

For labor market insights, local industry information and more, please visit www.tularewib.org

This report uses state data from the following agencies: Employment Development Department, Labor Market Division





OCCUPATIONS in order according to Annual Openings

Tulare | Kings | Fresno Counties

HIGH SCHOOL DIPLOMA OR LESS

	2020 Jobs	Annual Openings	10 Year Change	Entry-Level 25% Earnings	Median 50% Earnings	Experienced 75% Earnings
First-Line Supervisors of Office and Administrative Support Workers	4,863	594	370	\$23	\$35	\$28
Sales Representatives, Wholesale and Manufacturing	4,335	520	474	\$23	\$45	\$31
Sales Representatives of Services	2,673	362	413	\$20	\$38	\$27
Insurance Sales Agents	2,300	229	74	\$18	\$43	\$21
Billing and Posting Clerks	1,689	222	158	\$18	\$23	\$20

SOME COLLEGE OR TRAINING

Bookkeeping, Accounting, and Auditing Clerks	6,807	882	198	\$18	\$27	\$22
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BACHELORS OR MORE

General and Operations Managers	7,898	927	1,462	\$33	\$64	\$45
Business Operations Specialists	3,875	423	386	\$21	\$39	\$30
Accountants and Auditors	3,892	397	387	\$29	\$46	\$36
Managers, Miscellaneous	3,297	315	387	\$23	\$67	\$42
Human Resources Specialists	2,329	282	374	\$25	\$39	\$31
Management Analysts	2,484	265	243	\$29	\$45	\$37
Medical and Health Services Managers	1,931	263	748	\$39	\$78	\$60
Sales Managers	2,441	225	150	\$28	\$66	\$43
Market Research Analysts and Marketing Specialists	1,440	203	369	\$23	\$39	\$29

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