



# **Request for Applications**

## **Good Jobs Challenge Equipment Request for Applications**

Issued on September 25, 2025

The Workforce Investment Board of Tulare County (WIB) is soliciting Good Jobs Challenge (GJC) industrial equipment applications that meet the needs of local industry for training. Interested stakeholders may submit an application with quotes as described.

About the WIB: At the WIB, we believe that too many people are unemployed or in low-wage jobs that don't sustain their families, and too many businesses have high-quality jobs that go unfilled. The WIB makes critical investments in workforce training and education so businesses can find the skilled workforce they need to succeed, and so Tulare County residents can become that skilled workforce.

Our strategic priorities include 1) Supporting high-growth industry employment & training, 2) Developing industry-specific workforce pipeline strategies, 3) Engaging with businesses to understand their workforce needs, and 4) Oversight of the Employment Connection Network, which provides employment and training services to job seekers. For more information about the WIB, go to <a href="https://www.tularewib.org">www.tularewib.org</a>.

The GJC project is designed to connect local residents with high-quality training and employment opportunities that align with industry needs, strengthen the regional workforce, and support economic growth.

#### **Good Jobs Challenge**

The GJC Program is fully funded by the U.S. Economic Development Administration (EDA), and the Fresno Economic Development Corporation (EDC), as part of an award totaling \$2,050,799.

The overall goals of the GJC project in Tulare County and Kings Counties are to expand access to industry-driven training programs, strengthen partnerships between employers and educators, and create clear career pathways in high-demand industrial sectors, including manufacturing, warehousing, and logistics. The project aims to increase employment opportunities for local residents, ensure businesses have a skilled workforce to remain competitive, and build long-term economic resilience in the region.

Individuals may be eligible for GJC if they reside in Tulare or Kings County, are over 18 years of age, can provide right-to-work documentation, are not currently employed in a quality job, and are seeking employment in the industrial sector. Target industries include Manufacturing (NAICS Code 31-33) and Transportation and Warehousing (NAICS Code 48-49).





#### **Applicant Eligibility**

Eligible applicants include public or private training institutions located in Tulare or Kings County that provide industry-recognized programs aligned with the GJC sector priorities. Applicants must demonstrate the ability to integrate the requested equipment into training that serves GJC participants.

## **Equipment Application**

The application for equipment must be directly tied to training delivery for program participants, not just general institutional use. The timeline of the equipment must be to provide training to individuals with an anticipated completion date before June 2026, with the goal of gaining employment before July 1, 2026. Ideal proposals would meet industry needs based on evaluations and Industrial Sector Partnership feedback.

The application must include the following:

- Include a minimum of two (2) quotes with supporting documentation.
- Equipment description including brand and model, estimated life, quantity, unit cost and total cost as outlined in the application and budget narrative.
- Rationale on Purchase Alignment with the Scope of Work and Purpose
  - Purpose of equipment should include:
    - How equipment will be used in training and/or employment preparation for GJC Participants.
    - Identifying specific training programs, courses, or certifications that will incorporate the equipment.
- Description of industry alignment and justification.
  - Supporting documentation as employer support is required.
- Target industries must be within the Manufacturing (NAICS Code 31-33) or Transportation and Warehousing (NAICS Code 48-49) Sectors.
- Include the projected number of students to be trained with a completion timeline.

### **Rating and Evaluation**

All proposals will be reviewed by the Industrial Sector Partnership to ensure alignment with industry-identified needs before final consideration and approval. Applications will be evaluated based on alignment with industry needs, cost-effectiveness, training impact, sustainability, and timelines.

#### **Procurement**

Applicants awarded equipment funding may be required to report participant training and employment outcomes. Additionally, all equipment must continue to be tracked for location, use, and maintenance in accordance with EDA and GJC requirements after the completion of the grant period.





Throughout the Useful Life established in the Equipment List, the Recipient agrees [to manage the equipment in accordance with the requirements at 2 C.F.R. § 200.313(c)–(e)] [to use, manage and dispose of equipment acquired in accordance with state laws and procedures] [state law version to be used with state government recipients only] and to comply with all applicable provisions and requirements of 13 C.F.R. part 314.

### **Proposal Submission:**

If your proposal is for equipment with more than one training program, submit separate applications. If the application is for multiple equipment items, but for one project or training, submit as a combined application.

By submitting the proposal, your organization is also attesting that procurement activities are in full compliance with the procurement standards outlined in 2 CFR §§ 200.317 through 200.327. These standards are rigorously followed to ensure fair and open competition, transparency, and the prudent use of federal funds.

The applications must be received no later than 5:00 pm on **Wednesday, October 15, 2025**. Applications must be submitted via email to Lisa Martinez at <a href="mailto:lisa.martinez@tularewib.org">lisa.martinez@tularewib.org</a> with the subject line "GJC Equipment Application". Late responses will not be accepted in part or whole.

The WIB may select one (1) or more applicants for this request. After review, all requests must also be approved by EDC, the U.S. EDA, and the WIB Board. Respondents will be notified of the decision in writing after review from EDC, EDA, and the Workforce Investment Board.

The Request for Application does not commit the WIB to accept any application submitted, nor is the WIB responsible for any costs incurred by the respondents in the preparation of responses to this Request for Application. The WIB reserves the right to reject any or all applications and to award the funds in whole or in part as it deems to be in the best interest of the WIB. The WIB reserves the right to negotiate with any applicant after the application(s) are reviewed, if such action is deemed to be in the best interest of the WIB. The WIB reserves the right to delay, amend, or reissue the Request for Application at any time. The final award of funds is at the discretion of the WIB.

#### **Appeals**

All applicants will receive a written notice from the WIB informing them of the WIB's funding decisions. If the applicant wishes to appeal the WIB's award decision, the applicant must submit a written appeal request to the WIB within five (5) working days of the postmarked date or emailed date of the letter of award status. The appeal will be conducted in accordance with the WIB's "Protest Procedures," which is outlined in the WIB Procurement Manual.





# **Documents Required**

| 1. | Completed GJC Equipment Request for Applications                              |
|----|---|
| 2. | Section 5: GJC Equipment Budget Summary workbook with an Equipment List to    |
|    | include the brand, model, serial number, proposed location, and useful life.  |
| 3. | Documentation or summary of industry feedback or employer letters of support. |
| 4. | At least two quotes for each item/equipment.                                  |
| 5. | Any other supporting documentation to support the request (optional).         |
|    |   |

Questions can be sent to Lisa Martinez at <a href="lisa.martinez@tularewib.org">lisa.martinez@tularewib.org</a>, using the subject line "GJC Equipment Application Questions" no later than Monday, October 13, 2025.